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# IMSA Search Global Partners Expands into the United Kingdom, Welcoming Graham Murray and Phillip Price as IMSA UK Managing Partners

IMSA SEARCH Global Partners (IMSA Search) is pleased to announce its expansion into the United Kingdom with the addition of Graham Murray and Phillip Price as IMSA UK Managing Partners. Graham and Phillip are also Managing Partners of Murray Price Executive Search.

## Unparalleled Service and Partnership Philosophy

Murray Price Executive Search was founded with the overarching goal of providing unparalleled customer service to both clients and candidates. Both Graham and Phillip adopt a partnership approach with clients. Each assignment is treated as a bespoke project with a collaborative spirit and team-orientation, and a dedication to excellence to deliver a successful result.

## Honesty and Trust, Integrity and Commitment

For IMSA Search UK, identifying the right senior leader for each client requires a thorough understanding of the organization's goals, opportunities, and culture combined with skillful assessment of candidates' knowledge, skills, abilities, and style. Yet, the heart of the successful search is a commitment to trust and integrity above all else. "We build that trust through strong relationships," says Graham Murray. "We take the idea of listening seriously – and we don't shy away from providing honest feedback, even when we have a different perspective," adds Phillip Price.

## Deep Experience and Industry Expertise

Graham Murray and Phillip Price combine industry expertise with an understanding of the client mindset, bringing over 50 years combined experience as senior level executives and consultants. Phillip was most recently Treasurer and Managing Partner at Friisberg & Partners International. Previously, he built and led Deloitte's Executive Search practice and HR Consulting operations across the UK. Before his extensive career in executive search, Phillip became a qualified Chartered Accountant. Graham has extensive search experience having worked for both Michael Page and Odgers Berndtson and then with a smaller generalist boutique. Earning a degree in Metallurgy and Engineering Materials before he moved into recruitment, Phillip held a range of sales and marketing roles with leading global manufacturers, including Burmah Castrol and Vesuvius, in the Foundry sector.

IMSA Search

UK focuses on a broad range of sectors including: Industrial, Engineering & Manufacturing, Life Sciences & Pharmaceuticals, FMCG & Consumer Durables, Retail, Construction & Building Products, Energy, Infrastructure, IT / Telecoms, Not for Profit, Professional Services, Transportation, Hospitality & Leisure, Gaming & Gambling, and Banking / Financial.

## Continued Growth in the Region

According to IMSA Search President, Monika Ciesielska, the UK offers a major opportunity for expansion in talent acquisition, as companies across the world pivot to their post-pandemic plans: "The addition of the IMSA UK team will greatly enhance our ability to meet our clients' growing needs for experienced leadership to drive their next phase of growth."