

News

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IMSA Search Global Partners Expands into Portugal with ARGO Partners

IMSA SEARCH Global Partners (IMSA Search) continues its robust growth, affiliating with ARGO Partners in Portugal. This addition of the ARGO team will further strengthen IMSA Search's presence in the SEMEA region.

The Executive Search Quest

Founded as Jason Associates in 2004, ARGO

Partners likens executive search to the mythic quest of Jason and his heroic crew that roamed the seas of ancient Greece on their

ship *Argo*. They sought the golden fleece, a sacred treasure that would

bring prosperity to all who came into contact with it. For the team at ARGO

Partners, fulfilling their quest means pushing beyond a candidate's experience

and fit, matching top talent with companies where leaders can have the greatest

impact. Their designation as IMSA Portugal strengthens their ability to

succeed. ARGO Partner and IMSA Portugal Managing Partner Pedro

Hipólito says, "Joining IMSA

Search connects us across the globe with executive search professionals who,

like us, are committed to the highest level of excellence, locating the right

executives and delivering success for clients and candidates alike."

Finding Problem Solvers for Our Changing World

ARGO Partners is

comprised of: ARGO Talents, providing executive search services including top management

profiles, leadership assessment, market intelligence and succession planning;

and ARGO Fit, specializing in high tech expertise and next-gen leadership.

"In both divisions we search for highly

capable and experienced leaders, of course. Yet, the pandemic has heightened

our focus on problem solving, and as such we

seek people who can demonstrate they are agile thinkers, able to solve complex

problems in our changing world," says Pedro

Hipólito. He adds, "Many of our clients are

experiencing rapid growth and need our expertise identifying the right next-gen

leaders for their organizations."

Corporate Happiness Formula®

IMSA Portugal asks

each and every candidate, 'What makes your eyes shine?' Susana

Leitão, ARGO Managing

Partner and IMSA Portugal Managing Partner, emphasizes with a smile, that this

is not the same as asking, 'What do you want most in life?' "It's about

identifying the key drivers of a candidate's passion. Our Corporate Happiness Formula® is

role plus context equals a sense

of purpose. Integrating this

passion into what we do is something that must be eagerly pursued, cultivated

daily, and shared with those who matter! And when we approach our responsibilities with

this energy, we

immediately see stellar results." she says.

Motivated by an Ethical Mindset

Above all, their

client relationships are based on mutual trust and a shared sense of ethics.

Clients describe them not only as market experts and search strategists, but

also as straight-forward and highly ethical. Since 2017, the

team boasts impressive results with well-known global clients including: Aon,

Brisa, CGD, CUF Saúde, Farfetch, Fidelidade, Galp, IKEA, Natixis, Nhood, Novartis,

and many more.

Leading Authority on Technology Sector in the SEMEA Region

IMSA Portugal sees the Information Technology

sector as the primary source of employment growth in their region driven by the

launch of new digital and innovation hubs and digital transformation projects. They

anticipate this digital explosion will fuel the need for reskilling as well as for

thinking more globally about the talent market.

Recognized as experts on high tech and

next-gen leadership, IMSA Portugal team members appear regularly in the media. Joana

Carvalho, one of ARGO's Partners, speaks

weekly on television about career management. All of ARGO's partners host episodes of

ARGO

Talks, a podcast featuring high-profile industry leaders discussing careers

and leadership talents. According to IMSA Search President Monika

Ciesielska, "We are very excited about this collaboration. The

IMSA Portugal team is well-positioned to address our expanding global client

needs."

IMSA Search is Optimistic

IMSA Search

Global Partners is enthusiastic about the future and welcomes clients to

partner with them. As entrepreneurs with an outlook focused on opportunity,

IMSA Search has successfully assisted clients with their global and local

senior talent needs for over 30 years. With 50+ offices in 20+ countries on 5

continents, their 220 Executive Search experts span the globe to identify the right

candidates with the abilities and fit to successfully lead teams and

organizations locally, regionally, globally.