

IMSA Search Global Partners Expands to Singapore and Welcomes Joshua Yim as Singapore Managing Partner

 MARCH 15, 2022 |  ARTICLES, NEWS



IMSA Search Global Partners (IMSA Search) is pleased to announce its expansion into Singapore with the addition of Achieve Group as IMSA Singapore and Achieve CEO, Joshua Yim as IMSA Singapore Managing Partner.

Over Three Decades of Success

Founded in 1990, Achieve Group is a leading talent acquisition firm having placed more than 40,000 people in positions across industries in Singapore, the Asia-Pacific, and around the world. Achieve's services include: executive search, search and selection, managed services, outplacement, and short-term staff hiring. With 57 executive search professionals in offices in Singapore and Malaysia, Achieve specializes in: Industry (Manufacturing, Semiconductor, Construction), IT/Media/Communication, Financial Services, Consumer Goods, Healthcare, as well as Oil & Gas, Energy, Marine, and Commodities and Trading.

IMSA Search Partnership Provides Stronger Global Outreach

Building on their 31-year history as well as strong presence in Singapore and the Asia-Pacific, CEO Joshua Yim and the team at Achieve are excited to represent IMSA Search Global Partners and expand the firm's international coverage and capabilities. With more international search assignments for clients, and a welcoming approach to collaboration with IMSA Search offices around the world, the IMSA partnership will further amplify Achieve's community of talents and position IMSA Singapore for continued growth.

Digitalization and Skills-Based Targeting

Achieve believes one of the keys to their success is skills-based targeting on digital platforms, where consultants proactively reach out to candidates to present jobs that match the candidates' skills. Achieve maintains a proprietary, cloud-based database of close to a half-million candidates that is growing by 5-10% per year.

This is particularly valuable as digitalization across industries continues to accelerate and talent with specialized skills is in increasingly short supply. According to Joshua Yim, "Companies willing to pay a premium to attract talent with the specific skills they need are successfully building their talent pipelines, positioning themselves for future growth and leadership."

Proven Commitment to Client Satisfaction

Achieve is extremely proud of their client relationships. Every year they conduct a Customer Satisfaction Survey to better understand key strengths and areas of opportunity. Consistently, 90%+ of clients are willing to recommend them to others. In particular, clients cite confidence in the firm to deliver results based on: their significant experience and industry expertise, thorough understanding of position requirements, access to top-notch candidates, and their outstanding responsiveness.

Achieve is regularly featured in the press, including outlets such as Channel NewsAsia, The Straits Times, The Business Times, and Human Resources Magazine. Over the years, they have been honored with numerous prestigious awards, including HR Vendor of the Year, Enterprise 50 Award, and Asian Business Award. Just this year, they were awarded the Singapore Prestige Brand Award 2020/21 (Heritage Brand).

Motivated by Impacting Lives

When asked what his team enjoys most about Executive Search, Joshua Yim says, "Shaping careers, impacting lives, one person at a time – this is our mission and what we enjoy most. The fulfillment that comes with being a part of our clients' and candidates' success is immeasurable and memorable."

He went on to add with enthusiasm, "Recently, a woman approached me in a café asking if I remembered her. She shared that I had changed her life! She recounted that I had placed her in a contract accounting position at a multi-national corporation 20+ years ago. After her contract ended, the client, impressed by her capabilities, retained her as a permanent employee. She rose through the ranks and is currently holding a very high-ranking financial comptroller position in a major multi-national corporation. That encounter was an exhilarating and fulfilling experience and an example of why I find my work so meaningful."

According to IMSA Search President Monika Ciesielska, Singapore represents significant growth opportunity for IMSA Search. "We are thrilled to welcome IMSA Singapore as the most recent addition to our firm. With offices in Singapore and Malaysia, Joshua Yim and his team bring expertise, experience, an extensive network, and an approach that will enable us to better serve our clients in this growing region and around the world."

IMSA Search is Optimistic

IMSA Search Global Partners is enthusiastic about the future and welcomes clients to partner with them. As entrepreneurs with an outlook focused on growth, IMSA Search has successfully assisted clients with their global and local senior talent needs for over 30 years. With 50+ offices in 25+ countries on 5 continents, their 220+ Executive Search experts span the globe to identify the right candidates with the abilities and fit to successfully lead teams and organizations locally, regionally, globally.